

# Coaching Simulation



## About the simulation

The Coaching Simulation is designed to help managers learn the essentials of coaching, motivate the team, and master the nuances of dealing with the emotions of team members. It puts the participants in the role of a Sales Manager responsible for coaching the team to improve performance and meet revenue targets. The Manager has to keep in mind a GROW mindset for the team members.

### Competencies addressed

- Effective Communication
- Managing Performance
- Trust Building
- Powerful Questioning
- Accountability
- Team Development

### Analytics

- Key Competency
- Coaching Readiness
- GROW Accuracy
- Performance Trend

### Recommended for

- First Time Managers
- Middle Managers
- Senior Leaders

### Simulation rating

- **4.42 / 5**

### Simulation recommendation

- Recommended by **89.89%** of participants

## PARTICIPANT FEEDBACK

### Coaching Simulation

“The simulation helps in reading and understanding others that helps in coaching”

“The simulation helped me understand understanding the GROW model to coaching others to succeed”

“The simulation is very interactive, which helped me understand how to respond in real life situations”

“I felt like I was being coached by a real person, in real-time; Very practical, and instant feedback”

“Very snazzy and engrossing”